



Bridging the Digital Divide DOT Right-of-Ways

SASHTO Conference- Savannah- August 20, 2019



THE MOST INCREDIBLE THING
WE'VE ENGINEERED IS **OUR TEAM**

ISO 9001:2008 Certified | Employee-owned Since 1988

What's the Digital Divide?



- Gap that exists between communities that have access to broadband services and communities that do not have access.
- The FCC's 2018 Broadband Deployment Report labeled **24 million U.S. households** as lacking their definition of high-speed service — 25 Mbps for downloads and 3 Mbps for uploads.
- 2019 report by Microsoft put that figure at **162.8 million U.S. households**.

Why should we care?



Broadband services are no longer a luxury:

- Essential component of our critical infrastructure.
- Key to economic vitality.
- Supports the health, safety and prosperity of our communities.

Building the Case

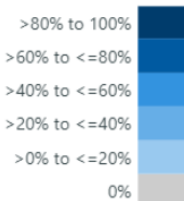


Counties with the highest unemployment rate have lower broadband usage

FCC broadband availability

Broadband usage

Broadband usage by state

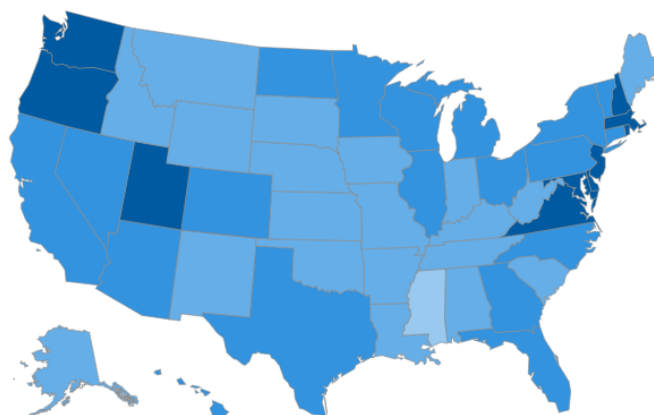


49.5% Broadband usage

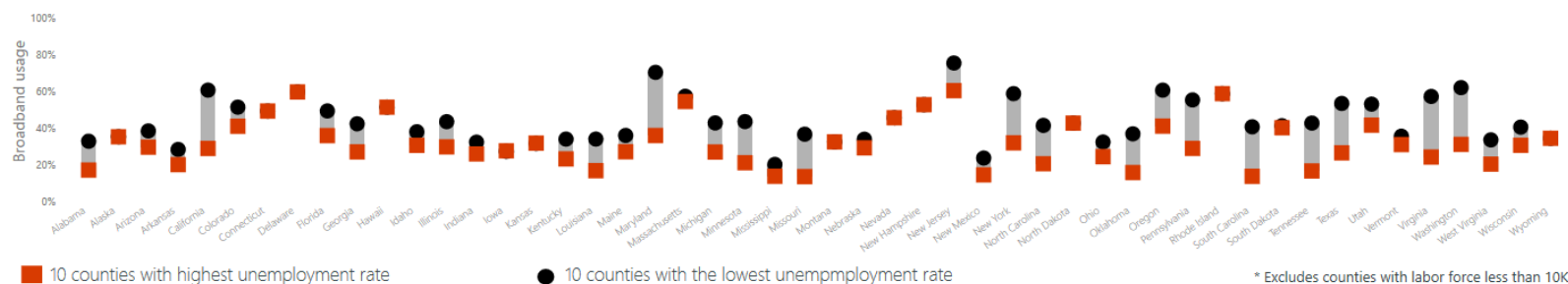
47.6% 10 counties with the lowest unemployment rate

20.2% 10 counties with the highest unemployment rate

-27.4% Difference



Average broadband usage based on Microsoft data



Data sources: FCC 2018 Broadband Report, Bureau of Labor Statistics, and Microsoft data;

Crandall et al. (2007) – Brookings Institution; Thompson and Garbacz (2009) – Ohio University; Gillett et al. (2006) – MIT; Shideler et al. (2007) – Connected Nation; Crandall et al. (2003) – Brookings Institution; Atkinson et al. (2009) – ITIF

Broadband Delivery Options



- **DSL (Digital Subscriber Line):**
 - Transmit data over copper telephone lines.
 - Speed less than 15 Mbps.
- **Cable Services- Coaxial cable:**
 - 15 Mbps to 150 Mbps.
- **Fiber to the Home (FTTH):**
 - Up to 1,000 Mbps.
- **Wireless:**
 - Mobile-to- Mobile: Wireless Service Providers- AT&T, Verizon, Sprint, T Mobile, etc....
 - Fixed Wireless- Wireless Internet Providers (WISP)- 2,000 providers with average of 1,200 customers.

■ **Macro - Umbrella Coverage**

- Traditional towers and roof top installations
- Ground mounted equipment
- Signal covers large geographical area
- Provides overlay network; emergency power backup

■ **Small Cells-Capacity**

- New smaller installations less than 50'
- Pole mounted equipment preferred
- Closer to customer, thus smaller footprint
- Capacity offload for network; no emergency power backup

Macro / Small Cell Network

Cell-edge

Mid-cell

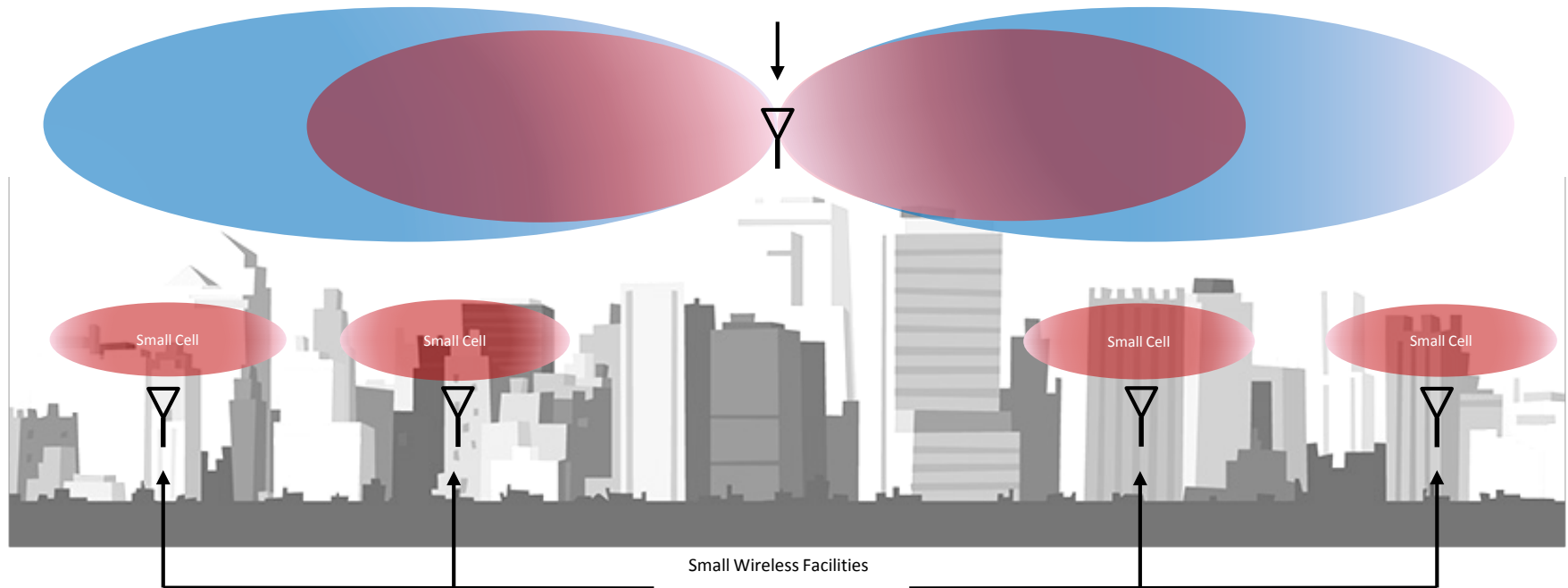
Near

Cell

Mid-cell

Cell-edge

Macro Tower



Macro Monopoles



Small Cells



What's Needed to Bridge the Divide?



- **Infrastructure:**

- Fiber and antennas.

- **Real Estate:**

- Location, location, location.....

- **Capital:**

- Investment not seen since 1940's & 1950 (REA).
- Private and public funding.

Objectives of Wireless Industry



- Predictable results- established processes.
- Speed to market; shot-clock timelines.
- Reasonable development and reoccurring costs.
- Opportunities to deploy **small cell** technologies.

Why Public Right-of-Ways?



- Location, location, location....
 - Close to the customers; businesses, residents, and vehicular traffic.
- Similar types of infrastructure.
- Numerous collocation opportunities.
- Access to fiber and power.

Regulatory Changes



- **FCC Order 11-50 (April 7, 2011)- Impacts Utilities:**
 - Wireless guidelines for attachments to **utility poles**.
 - Established review timelines and fees.

- **FCC Ruling (September 27, 2018)- Impacts DOT's:**
 - Application Review:
 - ❖ 60 days collocations.
 - ❖ 90 days for new structures.
 - Application Fees:
 - ❖ Collocations- \$500 per application, up to five locations, and \$100 for each beyond five.
 - ❖ New Pole- \$1,000 per application.
 - ❖ “or” cost based, “reasonable approximation of costs”.
 - Reoccurring Fee:
 - ❖ \$270 per year for both collocation or new pole.
 - ❖ “or” cost based, “reasonable approximation of costs”.

FCC September Ruling- More



- Fees must be **nondiscriminatory** and represent a reasonable approximation of costs.
- Aesthetic requirements must be reasonable and **nondiscriminatory**.
- Unlawful to require that small cells be placed underground.

Importance of Public ROW's



■ Coverage vs. Capacity:

- **Coverage**- If wireless coverage does not exist, macro towers are the most economical means of providing coverage to large geographic area. Cloverleaf locations are great opportunities.
- **Capacity**- Small cells make sense to complement areas where coverage is marginal and needs to be improved, such as areas with concentrated populations; libraries, post offices, churches, gas stations, and busy intersections.

■ 4G (Existing Technology) vs. 5G (Emerging Technology):

- 4G is already deployed in rural areas and needs to be supplemented with both macro and small cell installations.
- 5G is just now being launched in dense urban cities. Ultimately, 5G will make it to rural areas in the future.

■ Broadband vs. Mobile-to-Mobile:

- **Broadband**- It is important to provide access to the internet for homes and businesses.
 - ❖ Wireless and hardwired- copper and fiber.
- **Mobile-to-Mobile**- Wireless connectivity is critical for emergency services, travelers, industry, businesses, and families.

Lessons Learned



- **Wireless industry knows nothing about right-of-ways!!!**
- **Confusion between local, state, and federal guidelines.**
- **Collaborative efforts are the key to a successful outcome.**

Conclusion- Protect Your ROW!



- **Wireless design guidelines must be based on best practices- safety is paramount!**
- **Look for common goals.**
- **Create efficient application processes.**
- **Establish RF safety guidelines for workers.**

Questions



Marshall Pearsall
Wireless Infrastructure Consultant
KCI Communications
Marshall.Pearsall@kci.com
(804) 347-2572